



Outside the Region: Kensington Vanguard National Land Services expands into Boca Raton

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Boca Raton, FL Kensington Vanguard National Land Services (KV), one of the largest independent, full-service national title insurance agencies in the country, is expanding the business in Palm Beach County.

Led by industry veteran Glenn Asher, the company has opened a local office on Glades Rd. and is focused on expanding its South Florida footprint.

“We’re excited to have a presence in the hot Boca market, and there’s no one better to introduce the brand to Boca Raton than Glenn,” said Brian Cooper, co-CEO at KV. “His energy and professionalism is unrivaled.”

With his long term industry work and experience in the local market, Asher’s skills are primed for the road ahead in Florida. He will serve the whole South Florida market but intends to spend considerable time in Boca Raton establishing the KV brand as best-in-class, reflecting how the company is regarded nationwide.

“I’ve been spending time in Boca for years and couldn’t be more excited to formally plant a flag in the area,” Asher said. “I understand the unique needs to this market and look forward to demonstrating the value Kensington Vanguard can bring to a transaction.”

Asher’s goals include developing new business and maintaining business for KV, while opening up new opportunities nationally in conjunction with KV’s national platform.

Kensington Vanguard National Land Services, headquartered in New York City with offices in Colorado, Florida, New Jersey, Virginia and Texas, is one of the largest independent full-service national title insurance and settlement agencies in the United States. Resulting from a 2008 merger between Kensington National Land Services, LLC and Vanguard Title Agency, Inc. (both founded in 2002), Kensington Vanguard provides commercial and residential title insurance, settlement, escrow and 1031 exchange services. Operating in all 50 states, the Company serves as agent to the nation’s largest and most prestigious title insurance underwriters. Kensington Vanguard’s client base is a highly diversified mix of law firms, investors, developers, operators, opportunity funds, commercial lenders, family offices, realtors and regional and national residential lenders.

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