



## **Atlantic Westchester joins Linc Service Network**

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Bedford Hills, NY According to ABM Franchising Group, LLC, a subsidiary of ABM Industries Incorporated, a leading provider of facility solutions, Atlantic Westchester, Inc., signed a franchise agreement to join its Linc Service franchise network. Atlantic Westchester, Inc., is a leading provider of mechanical service contracting in the New York metropolitan area.

“Implementing the Linc Service model into our existing commercial business will enhance and optimize our operation to improve the quality of HVAC service and maintenance that we perform for the benefit of our existing and future clientele,” said Bud Hammer, president of Atlantic Westchester, Inc. “We look forward to a long term successful relationship with the Linc Service network.”

Based in Bedford Hills, NY, Atlantic Westchester, Inc., has been providing a wide range of customized mechanical services, including: HVAC service, installation and maintenance; replacements; energy efficiency retrofitting; and building automation system to clients across the New York metropolitan area.

Atlantic Westchester was founded in 1961, in Mt. Vernon, NY, as a mechanical contracting company. Hammer’s family purchased Atlantic Westchester in 1979, and focused on providing HVAC service, repair, maintenance and renovation to commercial, industrial and institutional facilities. In 1987, the family moved the office to Bedford Hills.

Hammer said the company currently has 27 employees, but plans on adding more technicians and sales personnel as it continues to grow as part of the Linc Service network.

During its long history of service in the New York metropolitan area, Atlantic Westchester, Inc., has received several awards, including Westfair Communications’ “Family Owned Business” Award in 2017; Westchester Green Business Challenge’s “Achievement in Transportation” Award in 2016; and the town of Bedford Conservation Board’s “Green Business Award” in 2015 for installing solar panels at its facility to improve its energy conservation efforts. The company has also received Westchester Green Business Certification, which recognizes the dedication of Westchester County-based organizations to next-level sustainability efforts.

In addition, Atlantic Westchester, Inc. employee Tom “Sarge” Barzelatto won Westfair Communications’ “Milli Award,” in 2015. The award honors individuals between the ages of 21 and 34 who are making a difference in their company and community.

ABM Franchising Group is a portfolio of franchise networks that deliver mechanical and electrical service and preventive maintenance solutions to commercial, industrial and institutional buildings. ABM Franchising Group consists of two franchise brands: Linc Service and TEGG. Atlantic Westchester, Inc., will operate under the Linc Service franchise brand.

“We are very pleased to have Atlantic Westchester, Inc. join the Linc Service network and look forward to working with them,” said Bruce Phibbs, senior vice president – franchising, ABM Technical Solutions. “By incorporating Linc Service’s best practices, proven growth strategy, customized training and exclusive technologies and tools, I am confident Atlantic Westchester, Inc., will continue to build upon its success and propel its business even further to see outstanding employee growth and client value.”

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