



Brenda Garretson, CCIM, RPA, FMA Associate Broker CB Richard Ellis - Albany

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Name: Brenda Garretson

Title: Associate Broker, CCIM, RPA, FMA

Company: CB Richard Ellis/Albany

Location: Albany, N.Y.

Birthplace and year: Bayshore, L.I., N.Y., 1966

Family: Husband, David (13 years); sons: Christopher (6) and Jonathon (5)

College: Manhattan Community College

First job outside of real estate: Have been in commercial real estate for over 21 years. Been working since I was 13: restaurants, bakeries, painting contractor

First job in real estate or allied field: NYC: small real estate investment firm, which was a spin-off from a larger real estate company. Worked as "assistant to the president." We acquired a \$50 million mixed-use complex in Pittsburgh, Penn.

What do you do now and what are you planning for the future: CBRE is the world's largest real estate company. Our office, in the Capital District, has the largest volume of transactions annually. We are a traditional brokerage firm.

Hobbies: Golf, boating, anything with my children (field trips, amusement parks, etc.)

Person you admire most (outside of family): Sam Walton

Keys to success: Hard work, dedication, passion. My first real boss told me two things that I never forgot, "You are only as strong as your weakest link" and "Use all available resources." They both apply to everything in life - not just work.

If you had to choose another vocation what would it be: Junior high school teacher/guidance counselor or involved in the restoration of historic/old buildings.

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