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The Agency welcomes new members to its small business incubator

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Kevin McLaughlin, The Agency

BINGHAMTON, NY A little more than a month after launching its small business incubator in the downtown, The Agency welcomed three new members to The Center: built for small business growth.

The new member companies include:

• Bumin' Mojo Hot Sauce Co. - Bumin' Mojo Hot Sauce Co. is a small business that has a passion for spicy food and great sauces.

• Hungry Hound Beerscuits -Hungry Hound Beerscuits makes all natural dog treats made from locally sourced upcycled brewers grain, peanut butter, flour and eggs.

The mission of The Center is to provide the hard and soft infrastructure for entrepreneurs to grow their businesses into the local economy. This includes affordable and collaborative work space, access to Entrepreneurs in Residence through the Southern Tier Startup Alliance, and workshops and seminars to train entrepreneurs how to run a business.

"There has been a lot of interest in our space from local entrepreneurs," said Kevin McLaughlin, executive director The Agency. "What this tells us is that we have a vibrant entrepreneurial community in Broome County and we can't wait to get them started at The Center." He added that staff is currently working with representatives from Binghamton University to review a few applications from companies looking to get into the START -UP NY program. The Center is eligible START-UP NY space.

According to McLaughlin, there has been a number of inquiries from food-based businesses, many of whom are looking for commercial kitchen space within Broome County.

The Agency also welcomed a local non-profit organization to The Center:

• Global Business Alliance of Greater Binghamton & Southern Tier: The GBA is a newly formed non-profit whose mission is to connect local businesses with opportunities to expand their product globally.

While the core mission of the incubator space is to nurture the development of for-profit companies, Agency officials note that they are open to providing memberships to organizations such as the GBA, whose mission is directly related to business development opportunities.

For more information on The Center, go to theagency-ny.com/center or startbinghamton.com.

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