

## Chris Havens, Aptsandlofts.com

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What was your greatest professional accomplishment in 2012? : Joining Aptsandlofts.com as director of commercial property.

What was your most notable project, deal or transaction in 2012? : Getting the consulting and exclusive contract for 1000 Dean Street, the newest gut rehab warehouse to office conversion in Brooklyn

What are your predictions for commercial real estate in 2013? : Continuing decline in the supply of office space in Brooklyn

What are your resolutions for 2013? : Work more hours and work smarter; recruit an assistant; lease more space; serve my landlord and tenant clients better

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