



Edelman joins Meridian Capital Group as a senior managing director

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According to Meridian Capital Group, one of America's most active debt brokers, Mike Edelman joined the company as a senior managing director, reporting to Ralph Herzka, Meridian's chairman and CEO.

Edelman will be responsible for originating new debt opportunities, augmenting existing client relationships, and providing leadership of Meridian's national agency business. He will also play a central role in sourcing and placing loans generated by Meridian's newly-formed investment sales platform.

Edelman joins Meridian from Capital One Multifamily Finance where he was a senior vice president responsible for northeast region agency production, managing several regional production teams and overseeing the company's Freddie Mac relationship. Prior to Capital One and beginning in 2011, Edelman worked for Beech Street Capital, which was acquired by Capital One in 2013.

Edelman joined Beech Street after 15 years at Freddie Mac where he was a managing regional director for northeast production and sales. While at Freddie, he contributed significantly to the rapid expansion of Freddie's multifamily portfolio and spent time as an underwriter and manager of production and customer relations for the agency. Edelman has also held positions in the lending divisions of the Greater New York Savings Bank and Federal Home Loan Bank of New York, where he focused on underwriting and customer management.

Edelman, a highly accomplished manager, lender and originator, joins Meridian at a pivotal point in its strategic growth plan. After closing more than \$30 billion in financing in 2014, Meridian launched a premium property sales and marketing platform to better service its clients. Among various other responsibilities, Mr. Edelman will assist in the origination and placement of certain debt assignments generated by this group.

"Having known the Meridian executive team and many of the firm's talented brokers for years, stemming from my experience at Freddie Mac and more recently at Beech Street and Capital One, this role is a natural and exciting fit. It affords me a unique opportunity to build on the enormous accomplishments of Meridian in both the debt capital markets space as well as the investment sales arena," said Mr. Edelman.

"I am delighted that Mike is joining our team. I have no doubt that he will apply his tremendous skill set to maximize the potential of our origination capacity and product array," said Mr. Herzka. "This is a very exciting time in the growth and expansion of Meridian and by adding seasoned team members like Mike, we are positioning Meridian to maintain its leadership position in debt and other real estate services," he added.