



Tran joins Advalurem as director of asset and portfolio management

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Julie Tran has joined Advalurem Group as director with the primary responsibility of overseeing all aspects of asset and portfolio management. With eleven years of real estate experience, Tran has managed over \$4 billion of institutional real estate across various markets and property sectors.

Tran said, "I'm thrilled to help Advalurem expand its institutional asset management platform. They have amassed a diverse portfolio of real estate investments in a niche segment of the market. This is a great opportunity to align myself with talented professionals in a company that is poised for growth."

Prior to joining Advalurem Group, Tran was a senior member of the management team at Candlebrook Properties, a multifamily operator based in NYC. There she oversaw a \$700 million portfolio of multifamily investments throughout the northeast. Before Candlebrook, Ms. Tran served as Portfolio Manager at Madison International Realty, where she worked for many years with Advalurem Group founder, Gabriel Pozo. At Madison, Tran managed \$2.5 billion of assets in several closed-ended fund vehicles. The funds comprised of office, multifamily, hotel, and retail investments located across the US and Europe. She began her career at Prudential Real Estate Investors. Ms. Tran holds a bachelor's degree in Economics at the University of California, Berkeley and is an active member of Urban Land Institute and a board member of the New York Private Equity Network Women's Committee.

"I am delighted to be teaming up with Julie again. Having worked with her to grow another institutional real estate platform, I am confident that she will help us achieve our goal of becoming the leading investment manager of middle-market commercial real estate," Founding Principal Gabriel Pozo says.

Principal Fred Scott comments, "As we focus on upcoming acquisitions, Julie will be essential to Advalurem's continued growth. Her many years of assessing risk and maximizing asset value will undoubtedly benefit our firm and its investors."

Advalurem Group is a private real estate investment firm that specializes in middle-market commercial real estate. The firm targets moderately sized real estate investments through joint venture structures and aims to become the leading capital partner of this market segment. The group invests across all major property sectors and along the risk/return spectrum with an emphasis on core-plus and value-added strategies. Advalurem Group currently owns, through joint ventures, approximately 1 million square feet of commercial properties in Dallas, Chicago, Philadelphia and other cities across the country. The firm is based in New York.

