



## **Goetz of Savitt Partners: It is the mind that makes the body**

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Name: Nicole Goetz

Title: Director

Company Name: Savitt Partners

What year did you start your career in commercial real estate: 2009 (I got my start in business and management in 2000, after undergraduate and graduate school)

What recent project or transaction are you most proud of?

It seems cliché, but I try to maintain a high standard of quality output on every project, large or small, so I can be proud of anything that has my name on it.

What recent honor, achievement or recognition has meant the most to you and why?

It is an honor to be considered as a colleague amongst the ranks of strong and hard working women. I hope that I can inspire at least one young woman to work hard and dream big.

Who or what has been the strongest influence on your career and why?

My Mom. She was a working mother and a lot of what I've learned in business etiquette came from her.

What is the first thing you do when you arrive in the office in the morning?

Change my shoes and put on my smile.

What time management strategies do you find to be the most effective for you?

I try not to procrastinate which helps me keep on top of projects while they are current.

What is the best advice you have received and who was it from?

Don't take it personally, a colleague. - and - If you don't want it repeated, don't say it, My Mom.

List 3 women that you would like to have drinks / dinner with and where would you go?

1. Amelia Earhart, in flight. 2. Jacqueline Kennedy Onassis, the White House. 3. Anne Boleyn, Tower of London (I just really want to know what she knew at the end, don't you?).

What is your favorite quote?

1. Why Sometimes I've believed in as many as six impossible things before breakfast - The White Queen, Alice & Wonderland.

2. When you come to the end of your rope, tie a knot and hang on - Franklin D. Roosevelt.

3. It is the mind that makes the body - Sojourner Truth.

4. We all stand on the shoulders of women who came before us. Make sure yours are strong enough to support the women who will come after you. - Linda Ellerbee

What did you want to be when you grew up?

Independent