Idesco and S2 Security: Laying the foundation for safer buildings around New York City

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In today's fast paced world, building managers and property owners face multiple challenges when it comes to keeping their tenants and assets safe and secure. Many manage multiple buildings - sometimes in different states - and must keep an eye on their facilities at all times. Security managers require the latest security technology at their fingertips. Security integrators need to offer them solutions to help simplify access control management and build a secure infrastructure where owners can monitor all events from one location.

New York-based security systems integrator Idesco Corp. has been helping property owners for over 70 years with access control, video surveillance, ID badging and visitor management solutions to help protect their people, assets, and facilities. Idesco has secured major buildings in the Tri-State area by offering integrated security solutions fully tailored to their specific requirements.

"Idesco has worked closely with building managers to implement integrated security solutions that can adapt to their changing needs. From one building to hundreds of facilities, we utilize the latest technology that can be easily expanded," said Michael Troiani, service manager at Idesco.

Securing a building starts with allowing the right access to the right people; but implementing an access control system can be complicated, demanding and expensive. In 2004, Idesco was looking for new security solutions that would simplify the entire process for its customers and came across S2 Security, a leading manufacturer of IP-based access control and video management systems.

Entirely web based, S2 Security solutions require no software installation or client license fees. Flexible system architecture allows for a range of applications from single sites to globally distributed physical security management systems.

"S2 products are the access control and video management systems of choice for Fortune 500, education, healthcare, manufacturing and government customers around the world. Partnering with Idesco allowed us to offer our solutions to building managers in New York with the support of an expert in integrated solutions in the area," said Craig Frost, regional sales manager at S2 Security.

This solid partnership between Idesco and S2 Security has helped protect high-profile buildings and created powerful integrated solutions that build the foundation to a safer New York. Unique to the security industry, enterprise-class, feature-rich S2 access control systems integrate credential-based access control, intrusion detection and video security applications for a unified management and administration experience. S2 access control systems also integrate with legacy access control systems, allowing for easy upgrades. S2 video management systems offer tight integration of video with access control and event monitoring for users of S2 access control products.

"S2 Security solutions only require a web browser, which translates into significant savings for buildings of all sizes, ranging from small offices to global enterprises with multiple facilities throughout the world. Offering these systems allows us to provide our clients with a superior total

cost of ownership throughout the product life cycle," said Michael Troiani, service manager at Idesco.

How Building Owners
Benefit From An Integrated
Access Control System

Customization - The access control solution can be tailored to the owner's requirements and made as simple or complex as needed. For example, if a landlord only wants his security guards to look at certain cameras, the system can be set up with Widget Desktop support for customized monitoring displays.

Flexibility/Single Source Solution - The system is a single-source solution built on one platform that is set up extremely easily and can expand from securing a single door to thousands of doors.

Certified Technicians & Installers Only - When a building owner hires Idesco to install an integrated access control system, only certified project managers and technicians will be on the job. In addition, Idesco will work around building schedules and work after hours to complete a job if necessary. The company also works within union and non-union building requirements.

Superior Total Cost of Ownership - S2 access control systems offer a superior total cost of ownership. Installation and maintenance costs are significantly reduced due to advanced network architecture and the ability to perform software updates online. Because the systems can be operated entirely from an easy-to-use, web browser-based interface; training and operating costs are kept to a minimum.

S2 systems utilize the resources that building owners already have - networks and web browsers. Tight integration with a variety of systems such as alarms, cameras and elevators leverage the building's existing systems. Idesco works closely with property managers and building owners to design a fully integrated access control system that meets the location's specific needs.

"The benefits of an integrated access control system are tremendous and can create a potential revenue stream for property managers and building owners who are providing an integrated security service to their tenants," said Frost. "We are extremely excited to be working with a security veteran like Idesco to bring these unique scalable solutions to building managers in the Tri-State area."

By having better control over properties and buildings, the owners can help eliminate thefts and other hazards; therefore adding to their bottom line. They also know that if they need service and support, they can count on Idesco. "At Idesco, we are all about service. We have a team of certified technicians who are always available to fix any issue that our customers may have. We schedule service calls based on our clients' requirements and often intervene the same day to minimize downtime," said Troiani.

The importance of implementing an integrated access control system will continue to emerge as the number one priority for building owners in the years to come. Idesco will continue to be at the forefront of helping business owners in New York City transition to the latest security technology.

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