



## Professional Profile: BJ Bass, 2015

April 14, 2015 - Long Island

Name: BJ Bass

Title: Associate Broker

Company: Cushman & Wakefield of Long Island, Inc.

Location: Melville, N.Y.

Birthplace: New York, N.Y.

Education: B.A. International Business, University of Wisconsin-Madison

First job outside of real estate: Public Relations, Ruder Finn (New York, N.Y.)

First job in real estate or allied field: Commercial Broker

What do you do now and what are you planning for the future? Commercial leasing/sales

How do you unwind from a busy day in real estate? Unwind?

Favorite book or author: "The Old Man and The Sea" (Ernest Hemmingway)

Favorite movie: "The Godfather"

Last song you purchased/downloaded? "Problem" by Ariana Grande

One word to describe your work environment: Friendly

Rules to live by in business: Listen. Understand the unique issues / needs of each client.

If you could invite one person to dinner (living or dead) who would it be and where would you go?

My wife, Lara. Elio's (New York, N.Y.)

What is your dream job? Playing on the PGA Tour.