



Sarn rejoins CPEX Real Estate as an associate director

March 23, 2015 - New York City

Lawrence Sarn has rejoined CPEX Real Estate as an associate director on its multifamily investment sales team. Sarn originally was with CPEX when the company was founded, and will resume his role on the multifamily team. Prior to starting his second stint at CPEX, he worked as a financial consultant at AXA Advisors, assisting clients with the selection of insurance, annuity, and investment options.

He previously worked for six years as the VP of proprietary trading at E.H. Smith Jacobs & Co., Inc., a strategic equity investment firm, where his role encompassed creating investment strategies, managing risks, and overseeing 20 proprietary traders. Mr. Sarn also spent three years at the former Massey Knakal Realty Services as Director of Sales.

He spent the majority of his career at Bear Stearns, where he worked for 20 years and became Managing Director Principal. In this role, Mr. Sarn managed the sales trading desk for Belgium and Luxembourg, including all sales, marketing, order flow, customer service, and institutional equity business. His clients included over 30 banks and lending firms.

"Larry brings a wealth of experience to our Multi-Family Team," said CPEX Managing Partner Timothy D. King. "It's great to have him back as part of the CPEX family."

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540