



Savills adds tenant representatives Loo, Marler and Swan to team; Formerly from Colliers International Singapore

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Savills has expanded its commercial leasing and tenant representation business with the hiring of the leading tenant representation team made up of Marcus Loo, Greg Marler and Ashley Swan whom were formerly from Colliers International Singapore.

Collectively, the trio has a combined tenant representation experience in excess of 50 years. Their unusual approach to brokerage by focusing purely on representing tenants and providing independent advice without neither fear nor favour, has built client loyalty through the years.

Chris Marriott, chief executive officer of Savills South East Asia, said, "Savills is delighted to welcome such an experienced team; Marcus, Greg and Ashley on board. Over the past few years, they have proved themselves to be leaders in the tenant rep arena and I have no doubt that combined with Savills regional strength and our new international partnership with Savills Studley in North America, they will carve out a leading position in the Singapore marketplace for Savills."

In making the announcement, Marriott confirmed that Loo, who brings along with him 15 years of expertise in office leasing, tenant representation, will assume the position of executive director and heads up the expanded business unit within Savills Singapore. The newly combined team is one of the largest in Singapore and will focus on commercial office and business park space.

The team will be equipped with specialist tenant advisory capability, having one of the largest market shares in advising many of the leading financial institutions, MNC's and local businesses, including some of the largest new lettings, renewals and restructures.

Loo said, "We are delighted to be joining such a strong business with a clear intent to grow in Singapore on the back of a strong Asia Pacific platform. The three of us have been together for a number of years and the proposition to build an even stronger business was attractive especially given the associations Savills has in Asia, North America and Europe."

In 2014, Savills expanded its international platform with the USD260m acquisition of Studley, the leading tenant representation business in North America.

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