



Michael Guttman, Rosewood Realty Group

December 22, 2014 - Spotlights

What was the best thing that happened to you or your firm in 2014?

In 2014 I closed more than 30 separate deals with an aggregate value of nearly \$400 million. That was pretty cool.

What was your most notable project, deal, transaction or personal achievement in 2014?

All my deals are notable, however I feel fortunate and proud to have expanded my knowledge base and area of expertise by working on multiple market categories in vastly diverse neighborhoods throughout all the boroughs. Closing a 40 million dollar, 10 building multifamily package in the Bronx is very different from selling a midtown Manhattan development, or a Brooklyn retail project. The learning experience gained on each deal was invaluable and makes me better.

What are you looking forward to accomplishing in 2015?

I always strive to outperform myself and as I do more and more deals it becomes increasingly challenging. Topping 2014's performance should be very interesting...

What are some of your real estate predictions for 2015?

Demand in 2015 will continue to be strong. There is a seemingly endless flow of capital seeking N.Y.C. metro investment property. While interest rates may tick up a bit, it won't be material enough to have a major impact on the market.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540