



Pardo named principal and broker at Ingram

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Ingram & Hebron, a Brooklyn-based commercial real estate brokerage firm, appointed Caroline Pardo as principal and broker.

Pardo will use her vast owner and tenant representation experience to identify prospective tenants for the firm's extensive listings.

She also will be responsible for creating ongoing new business opportunities with both landlords and tenants. Prior to joining Ingram & Hebron, Pardo served as director of leasing at Jamestown, focusing primarily on Industry City, where she helped launch the redevelopment of six million square feet on 30 acres of industrial property. During her tenure, she leased over 500,000 s/f of retail, industrial and office space. Notable leases included those of Li-Lac Chocolate, One Girl Cookies, Fashion Chef, Shyp, Juniper Design, Christophe Pourny, Alexis Bittar, Steven Alan, the MTA and MakerBot.

"Caroline is an experienced, knowledgeable real estate leader with an outstanding record of success, and we are delighted to have her join our team," said Robert Hebron, IV, principal of Ingram & Hebron. "She has a keen understanding of real estate transactions from both the tenant and landlord view, and knows how to construct deals that benefit all parties.

"Additionally, Caroline comes to Ingram & Hebron with a fresh perspective. She will help us to identify new ideas and concepts that further enhance our position as a leader in Brooklyn real estate brokerage."

Earlier in her career, Pardo held several positions at Two Trees Management Co., most recently as managing director for its commercial leasing division.

Pardo attended Hofstra University, where she studied speech communications and rhetorical studies. She was recognized in BisNow's list of "New York Power Women 2014."

Pardo serves as co-chairperson of both the Brooklyn Chamber of Commerce real estate development group and the Brooklyn Historical Society real estate roundtable. She is a board member of JazzReach, a not-for-profit organization dedicated to the promotion, performance, creation and teaching of jazz.

A resident of Brooklyn, Ms. Pardo is married and has four-year-old twins.

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