

## CBRE Group's New Advisory & Transaction Services business enhances offering for occupiers

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CBRE Group, Inc. revealed the formation of Occupier Advisory and Transaction Services to significantly enhance the delivery of transaction related services for occupier clients across the Americas.

Occupier Advisory and Transaction Services marshals the talents, resources, and expertise of CBRE's Brokerage, Transaction Management, Advisory and Portfolio Services into a single, integrated services platform and offering to serve occupier clients.

"CBRE is known for the strategic advice and high value execution we deliver to Fortune 500 occupier clients," said Whitley Collins, who has been named Americas president of Occupier Advisory and Transaction Services. "With our new, integrated platform, we are harnessing all our knowledge and expertise and making it equally available to a much broader group of occupier clients."

Darcy Mackay, who has been named chief operating officer of Occupier Advisory and Transaction Services, said, "Our unified approach will enable us to produce consistently exceptional outcomes for all of our occupier clients throughout the Americas region."

Collins, who previously served as Occupier Brokerage Leader for the Americas, will have overall responsibility for Occupier Advisory and Transaction Services. Ms. Mackay, who previously served as Global Head of Transaction Management and Portfolio Services, will be responsible for the delivery of CBRE's full suite of advisory and transaction services for its occupier clients and professionals. She will also continue to lead the Global Advisory & Transactions platform that serves CBRE's largest occupier clients through its Global Corporate Services business.

"Whitley and Darcy are outstanding leaders with over 50 years of combined experienced in serving occupiers, and we are very pleased to have them leading this combined services platform." said Jack Durburg, global president of Transaction Services, CBRE.

Based in Los Angeles, California, Mr. Collins serves on CBRE's Americas Executive Committee and Americas Operations Management Board. In 2003, he received CBRE's William H. McCarthy Award, the company's highest honor, which signifies a commitment to integrity, teamwork and professional excellence. He serves on the Board of Directors of the YMCA of Metropolitan Los Angeles and Stillpoint Resources, a non-profit organization that provides counseling, especially to children in need. He received a Bachelor of Arts from the University of California, San Diego.

Based in San Francisco, California, Ms. Mackay has nearly 20 years of experience in corporate and

commercial real estate and has been with CBRE for 15 years. She is a member of CoreNet Global and Commercial Real Estate Women. She serves on CBRE's Americas Operations Management Board. She holds a Bachelor of Arts, cum laude, from Harvard University, where she was a John Harvard and Elizabeth Cary Agassiz Scholar. She also earned her Master of Public Policy degree, with an emphasis in real estate and land use economics, from the Goldman School of Public Policy at the University of California, Berkeley.

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