



Martin Leonard Retail Leasing and Sales Specialist New York Commercial Realty Group

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Name: Martin Leonard

Title: Retail Leasing and Sales Specialist

Company: New York Commercial Realty Group

Location: White Plains, N.Y.

Birthplace and year: Manhattan, N.Y., 1981

Family: My parents, Nora and Oliver Leonard. I have 2 younger sisters: Barbara, who is at NYU, and Katie at Boston U

College: University at Albany, Class of 1999

First job outside of real estate: Account manager at Argent Mortgage Co.

First job in real estate or allied field: Account executive at Citigroup

What do you do now and what are you planning for the future? We handle retail, office and warehouse leasing and sales for Westchester, Rockland and the Bronx. Plans for the future are to expand personnel and grow in breadth of market within the tri-state area.

Hobbies: Boating in the Long Island Sound, playing squash, going to the gym, watching a movie, fine dining

Favorite book: "The Alchemist"

Favorite movie: "Braveheart"

Person you admire most (outside of real estate): Winston Churchill

Keys to success: Confidence in yourself and your abilities, passion for what you represent, maintaining relationships and building new ones.

If you had to choose another vocation what would it be? Marketing director or advertising executive

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