

Khodadadian's Skyline Properties completes \$120 million in first year

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Last year, commercial broker Robert Khodadadian left Eastern Consolidated to forge his own path in off-market deals with Skyline Properties, a company he founded before the recession.

Khodadadian and Skyline Properties have sold over \$120 million in commercial real estate during their first year. Known for his intuitiveness and risk-taking, Khodadadian was quick to capitalize on changes in the real estate market, most notably shifts in attitude toward off-market transactions. Picking up on trends and capitalizing on them has brought much success to Khodadadian, including being nominated as the NYREJ's January Company of the Month, as well as Khodadadian being named the NYREJ's July Executive of the Month and NYREJ's "Young & Established."

In addition to capitalizing on changes in the real estate market, Skyline's success is depending on their focus, which is to make everything more personal with the buyer and seller. This is done by building close relationships with a number of buyers interested in properties and then getting in touch with sellers before a particular property goes on the market. Khodadadian intends to maintain this focus and even take it up a notch as Skyline heads into the New Year. Khodadadian's most notable sales of 2013-2014 include:

- * 131 Prince St. \$50 million
- * 711 Madison Ave. \$47 million
- * 72 Greene St. \$42.5 million
- * 133-135 Greenwich St. \$28 million
- * 587-591 Third Ave. \$25 million
- * 1055-1057 Second Ave. \$19 million
- * 2012-2018 Broadway \$17 million
- * 338 Bowery \$12 million
- * 353 West 48th St. \$11 million
- * 210 Bowery \$7.5 million
- * 216-218 East 36th St. \$5.65 million
- * 119 Chambers St. \$2.5 million
- * 136 West 22nd St. \$2.1 million
- * 4-14 West 125th St. 99-year NNN ground lease.

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