



Lawrence of HAP excited for new development projects

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Name: Andrea Lawrence

Title: General Counsel

Company Name: HAP Investments LLC

Years in Commercial Real Estate: 20

In the last 12 months, which project, transaction, honor or accomplishment are you most proud of and why?

I am very proud of a series of transactions that I participated in at HAP Investments this past year. We have acquired three parcels of land - two in Harlem and one in Chelsea - and have very exciting development plans for each of these parcels. All three projects will be residential developments with a commercial/retail component. Our Chelsea project, which will contain luxury condominiums, will boast a fresh and innovative design.

What were your biggest fears when you started out in your profession?

I started out practicing law in the midst of an economic depression in the mid-1990s. At that time, I took the first job that I could get (which included, among others, representing clients in charged with traffic offenses in court), and was afraid that I would be pigeonholed in an area of law that I did not particularly enjoy. Fortunately, that did not happen.

What is your favorite quote?

"Discipline is the bridge between goals and accomplishment." - Jim Rohn

Who are three women- living or dead - that you would like to have drinks with and why?

Sandra Day O'Conner, who was the first female appointed to the United States Supreme Court, because I think that she is brilliant and inspirational; Jane Austen, because I love her novels; and Tina Fey, because she is a comedic genius and seems like a truly fun person to chat with over drinks.

What is your favorite quote?

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