

## Curley of Cresa Albany discusses first job experience

October 27, 2014 - Spotlights

Name: Tara Curley

Title: Principal

Company Name: Cresa Albany

Years in Commercial Real Estate: 9

Email: tcurley@cresa.com

In the last 12 months, which project, transaction, honor or accomplishment are you most proud of

and why?

I first entered this industry as a real estate investor. My broker that I used when investing back then recently came into our office to discuss more sophisticated strategies for his portfolio. I couldn't have been more honored.

What were your biggest fears when you started out in your profession?

That I wouldn't be taken seriously.

What was your first job and what did you learn from it? I was hired at 15 years old by an answering service, and sat at one of those old school pegs-on-a-cord phone cabinets. I learned the power of superior phone etiquette and capturing as much correct information as possible in a short amount of time. I use this skill every day.

What is your favorite quote?

"You miss 100% of the shots you don't take." - Wayne Gretzky

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540