



Marie Zere, Zere Real Estate Services

December 28, 2012 - Spotlights

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What was your greatest professional accomplishment in 2012? : Focused on collecting outstanding commissions with legal representation from landlords that have a history of hurting commercial real estate brokers. Zere Real Estate Services won three such cases in 2012 and have another on the horizon for 2013.

What was your most notable project, deal or transaction in 2012? : I personally sold over 42 acres on the East End of Suffolk County, Long Island. My office, Zere Real Estate Services closed on more than 87 sales and leasing deals in 2012.

What are your predictions for commercial real estate in 2013? : With the new tax implications, the high cost of healthcare, the Dodd Frank Act still in place and the unstable economic conditions it is a difficult market that will separate the consummate professional brokers with a high level of expertise from the novice brokers that can no longer hang on to hope and a prayer of just getting by with the basics.

New York Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540