



Professional Profile: Joseph Dabbah, VP Investment Sales, TerraCRG

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Name: Joseph Dabbah

Title: VP, Investment Sales

Company: TerraCRG

Location: Brooklyn, N.Y.

Birthplace: Tel-Aviv, Israel

Education: J.D. GWU School of Law; B.S. Finance, NYU

First job outside of real estate: Real Estate Attorney

First job in real estate or allied field: Commercial Real Estate Broker, Metrovest Equities

What do you do now and what are you planning for the future? I am a commercial real estate broker at TerraCRG where I focus on multifamily and mixed use sales in East Flatbush and South Brooklyn. I plan to continue my career in real estate at TerraCRG.

How do you unwind from a busy day in real estate? Go for a run or swim and enjoy a nice dinner with my family.

Favorite book or author: "Exodus" by Leon Uris

Favorite movie: "The Karate Kid"

Last song you downloaded? "Wild Horses" Rolling Stones

One word to describe your work environment: Welcoming

Rules to live by in business: Do what you are naturally good at, love what you do, and be your best at it. Be honest and respect others.

If you could invite one person to dinner (living or dead) who would it be and where would you go? I would invite the Jewish scholar Maimonides to Friday night dinner at my home with my family.

What is your dream job? Making deals.

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