



## **Michael Kondracki Chairman, president & CEO Wawona Worldwide Capital, LLC**

April 11, 2008 - Financial Digest

Name: Michael Kondracki

Title: Chairman, President & CEO

Company: Wawona Worldwide Capital, LLC

Location: Stamford, Conn.

Birthplace and year: Morristown, N.J., 1960

Family: Happily married with 2 sons (6 and 12), and wife, Judy Liu

College: BS, Public Administration & Public Affairs, University of Scranton; Fullbright Scholar, Pontificia Catolica Universidad del Peru; MBA, Finance & International Business, New York University

First job in finance or allied field: Founded Wawona Worldwide Capital, LLC in 2003

What do you do now and what are you planning for the future? Founded the firm in 2003. Selected by the top commercial mortgage website as a "lender" in 2007 to receive 20-30 commercial loan applications/day nationwide. Named #1 commercial broker by closings in March by the top commercial mortgage website. Manage a staff of 3 employees specializing in arranging commercial real estate financing for domestic and international projects, including condo-conversions, apartments, office buildings, RV parks, churches, SBA loans, retail and strip malls, industrial buildings, special purpose buildings, land with development plans, i.e., any hard asset that has or will have a cash flow. Originated, structured and closed 19 commercial real estate loans totaling more than \$26 million for our clients in the last 20 months.

Favorite book: "The Firm" by John Grisham

Favorite movie: "Glengarry Glen Ross" based on David Mamet's Pulitzer Prize winning play

Person you admire most (outside of family): Henry Kissinger, master of foreign policy

Key to success: I try always to keep a patient positive attitude.

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