



## TICA launches new membership structure

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Effective January 1 TICA implemented a new membership rate structure. This new structure was developed to entice more professionals in the industry to join TICA, thus giving TICA more clout and voice on Capitol Hill. The changes to the membership rate structure include:

- \* Associate members pay a lower membership rate of \$1,000 yearly. These include broker-dealer firms.

- \* Class A1 sponsors receive one primary contact and four additional members with their membership. Class A2 sponsors, Associates and Affiliates receive one primary listing and two additional members with their membership. Any additional listings will cost \$99 per individual.

- \* Individual members will be classified in three ways: registered representatives of a TICA broker-dealer, registered representatives of a non-member broker-dealer and licensed real estate brokers or agents. Individual members who are registered with a broker-dealer that is a current member of TICA can join at a reduced rate of \$199. All other individual members will still pay the \$400 membership fee. All members in the association receive a variety of benefits and resources, including:

- \* Professional development: Meet the leading TIC industry professionals at TICA conferences and events.

- \* Education: Members receive quarterly newsletters with relevant TIC information as well as access to white papers, the best practices guide, alerts on the hottest industry topics.

- \* Advocacy Power: TICA acts as the industry watchdog and keeps members informed on current legislation and proposed regulations.

TICA members include registered representatives, broker-dealers, sponsors, qualified intermediaries, lenders, attorneys, CPAs and other affiliated TIC professionals.

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