



Appraisal Institute releases new publication by Emerson

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The Appraisal Institute has released its newest publication, *Subdivision Valuation*, by Don Emerson, Jr., MAI, SRA. Providing real estate appraisers with the essential skills needed to meet the challenges of subdivision valuation, this practical book offers appraisers a comprehensive overview of single-unit residential subdivision valuation methodology focused primarily on valuing proposed subdivisions competently and avoiding common errors found in subdivision appraisal reports. To help readers negotiate the complications related to the valuation of subdivisions, a variety of case studies are presented throughout the text.

Subdivision Valuation, which addresses all the basic elements of this area of appraisal practice, also specifically covers the topics of: market, neighborhood, site and improvement analysis; profit, timeline, yield and discounting concepts; highest and best use; and the three approaches to value.

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