



25 Year Anniversary Q&A: Marilyn Kane

August 26, 2014 - Spotlights

Name: Marilyn Kane

Title: President

Company Name: Iridium Capital, LLC

Year Founded: 2009

Years with Company: 5

Q: The approximate number of years you have been a subscriber and/or how the NYREJ has been a benefit to you and/or your business:

A: I have been a subscriber for many years and in many guises!!! First, how indispensable the Journal was when I was a salesperson with Norman Bobrow way back then learning the business and who the "who's who" were in the industry...(could that have been 1989?).

The subscription was invaluable as a principal of my new commercial brokerage firms: first Nichols Kane, then Butler Kane, Inc., then Sperry Van Ness Butler Kane, until 2008...when I recaptured my origins with Nichols Kane Realty, Inc. I changed names but always knew I could depend on the information in the NYREJ.

Now as managers of Iridium Capital's real estate investment funds, we have been regular contributors on topics on which we have built our reputation...so we have come full circle from gaining an education to giving forth our own expert knowledge...and all with NYREJ's help!!!

Q: Your most memorable "15 minutes of fame" in the NYREJ:

A: Featured as the only woman in a row of headshots in a front page article the week of August 25th, 2009 announcing the participants of the first Annual NYC Real Estate Expo, that meant a lot to me and still does. When I launched Iridium Capital, NYREJ gave me a wonderful front and center space in November 2009. The article made no small note that a woman had founded a private placement investment fund aiming to create a pool of investors in net lease properties and make them into "mini-moguls" at a time of financial unrest in the City and nation. NYREJ has been reporting on our success and allowed us to present in-depth articles on an array of topics from 1031 Exchanges, investing IRAs in alternatives and NNN lease investing, and cash-outs.