



## **25th Anniversary - Featured Company: Kamco Supply Corp.: Building material supply company serving the N.Y. and N.J. metropolitan areas for 75 years**

August 26, 2014 - Spotlights

Headquartered in Brooklyn, Kamco Supply Corp. is a 75-year-old leading building material supply company serving the N.Y. and N.J. metropolitan areas. Since its establishment in 1939 by current President Allen Swerdlick's father Leo Swerdlick, Kamco has been a catalyst within the tri-state's building construction material supply and distribution industry. A long-term staple within the construction sector since first emerging on the scene during the Depression era, Kamco has not only survived but thrived as an industry leader, despite economic and market downturns that have claimed many competitors. As a result of a number of strategic deals initiated by Leo, Allen, and Allen's Uncle, Carl Ingram, this family-run business that started as a seasonal roofing and siding distributor has continually expanded and diversified its portfolio, adding drywall, steel stud, acoustical ceilings and grid systems, lumber and insulation materials to its vast product line.

Continuing to play a vital role in the building boom that has transformed much of Brooklyn and the greater metro region over the past several years, Kamco regularly procures and distributes necessary materials from over 100 leading building material manufacturers while meeting demands of all types of building projects. With a network of centralized branches located in Brooklyn, N.Y., Manhattan, N.Y., Syosset, N.Y. and Paterson, N.J., the company provides materials to a diverse client base that includes general contractors, subcontractors, developers, hospitals, universities, religious institutions and educational facilities.

Consistently remaining on top in a competitive and changing market by staying on the forefront of advances made in supplies and logistics, the company's extensive range of both interior and exterior commercial and residential products has put it at the center of some of the metropolitan area's largest development and construction projects, including the recent renovation of Madison Square Garden. Regularly providing a vital, steady flow of materials for a wide variety of construction projects, the company currently makes over 1,000 deliveries a week, 52 weeks a year and has 24/day delivery capabilities. With a fleet of more than 60 trucks, each equipped with GPS and centralized dispatch for its four branches, Kamco keeps construction timetables on time and on budget.

Through its in-depth industry experience and at-the-ready availability to rapidly respond to requests, Kamco serves as a vital lifeline for meeting today's demanding project schedules and keeping the material supply chain flowing freely, eliminating unnecessary project delays and helping to ensure on time completion. Its vast product knowledge and strong relationships with leading supply manufacturers brings additional value, identifying cost effective and/or material alternatives when and where needed.

Three quarters of a century after opening its doors, Kamco continues to be a critical ally for today's

building construction professionals and their projects, applying best practices in strategic planning, communication and experience for ensuring that correct materials are ordered and delivered within necessary timetables while identifying and managing any potential issues that could cause delay to ensure that construction projects remain on schedule and on budget.

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