

Micara joins Grassi & Co. as director of bus. dev.

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Joe Micara has joined Grassi & Co. as the director of business development.

Micara joins the firm with more than 20 years of experience in business development, relationship management, driving revenue growth and forming strategic alliances. He was previously vice president of sales at TransitChek/WageWorks, where he was responsible for managing the sales, account management and client support teams.

Micara's mission at Grassi will be to enhance client relationships as well as seek out and pursue new opportunities for the firm.

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