



Professional Profile: Joshua Beach, 2014

July 14, 2014 - Upstate New York

Name: Joshua Beach

Title: Senior Solar Energy Consultant

Company: RGS Energy

Location: Upstate N.Y.

Birthplace: Albany N.Y.

Education: HVCC and Columbia High School

First job outside of real estate: Solar Energy with RGS Energy.

First job in real estate or allied field: Wells Fargo Home Mortgage

What do you do now and what are you planning for the future? I am a senior solar sales consultant, working with both residential and small commercial customers.

How do you unwind from a busy day in real estate? Relax in the hot tub, or hit the slopes in the wintertime.

Favorite book or author: "Customer Centric Selling" - Gary Walker.

Favorite movie: Transformers series

One word to describe your work environment: Explosive.

Rules to live by in business: Integrity is most important in business. Also, culture trumps strategy.

If you could invite one person to dinner (living or dead) who would it be and where would you go? I would invite Donald Trump. And it would be in N.Y.C. at one of his restaurants.

What is your dream job? I am doing it.

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