



David Greene, MHP - Murray Hill Properties

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What was your greatest professional accomplishment in 2012? : In a stressful year full of elections, tough weather and dire financial predictions, MHP kept our momentum moving forward by adding a number of seasoned brokers to our roster and capturing a tremendous amount of new tenant and agency business. On a personal note, I was named Vice Chairman of TCN Worldwide, our affiliate organization with independent member firms covering 200 markets around the world generating \$20.7 Billion in annual transactions.

What was your most notable project, deal or transaction in 2012? : Several come to mind, in particular, our purchase of 530 Fifth Avenue with our partners. A 540,000 sf building located on the blockfront of 44th and 45th Streets with a huge retail opportunity. In addition, MHP had the very good fortune of winning several large agencies against well known competitors during the year.

What are your predictions for commercial real estate in 2013? : Post the fiscal cliff issues, the Manhattan market will continue to tighten over the next 12 months. The hottest sub markets will remain Park Avenue South and Fifth Avenue in the Flatiron district and we expect to see the strength of these markets expand beyond these boundaries. We expect to see continued excitement relating to the Hudson Yards, the High Line and the Midtown West side of Manhattan as more projects are planned and begin to be executed.

What are your resolutions for 2013? : I would like to add 8-10 more seasoned brokers to our team and continue to empower the women in our brokerage department. Among other specialties, we now have a National Corporate practice, an International Advisory practice and a China practice and I expect to add another big specialty shortly. On the Acquisition/Disposition side of the firm, we have recently partnered separately with a German firm, a Swiss firm, and a Chinese firm to purchase and/or to recapitalize buildings and we would like to continue to expand those relationships.

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