



Hill of Eastern Consolidated: Go above and beyond!

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Name: Alexander Hill

Title: Senior Director

Company/firm: Eastern Consolidated

Years with company/firm: 6 months

Years in field: 6

Years in real estate industry: 6

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Real estate organizations / affiliations: Hill graduated from Vanderbilt University with a dual focus in Communications and Spanish. He's an active member of Manhattan's top grossing BNI Chapter, STG, ICSC, and REBNY. He was named one of New York City's 2011 Power Brokers by the CoStar Group, & chosen as one of The Commercial Observer's "30 Under 30" in 2012.

Which professional accomplishment, honor or achievement has meant the most to you and why?

Being one of the first brokers to start the retail leasing division at Eastern Consolidated has meant more to me than any single deal. There is a bright future ahead for us!

Which project, deal or transaction was the "game changer" in the advancement of your career?

The 15,500 s/f Blink Fitness at 320 Eighth Ave.

What advice would you give to those just starting out in commercial real estate?

You have to put more time into the business than the seasoned brokers around you. Go above and beyond to find information and be creative with the way you do it!

How do you manage your personal and work life?

The basis for mastery in the world is being able to handle time both in the office and out. This is a constant challenge... I just do the best I can and say "yes" to as many things as possible!

Who or what has been the strongest influence on your career and why?

While I have had some great mentors, My general love for people and the businesses I work with keeps me rockin' and rollin' everyday!

Where would you like to be 10 years from today?

I'm looking forward to a prosperous and entrepreneurial future ahead! But wherever I am is where I'll be...smiling.