



Steve Perfit, CCIM, SIOR Managing Director, Broker Pyramid Brokerage Co.

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Name: Steve Perfit, CCIM, SIOR

Title: Managing Director, Broker

Company: Pyramid Brokerage Company

Location: Hudson Valley (Kingston and Poughkeepsie offices), N.Y.

Birthplace and year: Brooklyn, N.Y., 1942

Family: Wife, 3 children: 39, 36; 2 grandchildren

College: BS, NYU; MBA, Pace University

First job outside of real estate: Cost accountant for a book manufacturer

First job in real estate or allied field: Brokerage with a mixed residential and commercial firm

What do you do now and what are your plans for the future? We do commercial brokerage and consulting. Our plans are to consolidate a fragmented market in the Hudson Valley to enable us to market properties and service clients with our Cushman & Wakefield and Pyramid agents and partners.

Hobbies: Scuba, working out, landscaping, biking and enjoying my family

Favorite book: "As the Future Catches you," Juan Enriquez

Favorite movie: "Woman in the Dunes"

Person you admire most (outside of family): Dalai Lama

Keys to success: Hard work, persistence - "Can be done"

If you had to choose another vocation what would it be? Doctor

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