

Stribling & Associates's Brooklyn office celebrates first year anniversary with \$60 million in closed deals

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Since opening its first Brooklyn office exactly one year ago, Stribling & Associates, one of New York's premier residential brokerage firms, has closed over \$60 million worth of deals in almost every neighborhood in the borough. Located at 386 Atlantic Ave., where the sought-after neighborhoods of Brooklyn Heights, Boerum Hill, and Downtown Brooklyn converge, the team, which has grown to over 20 agents, is continuing to expand under the leadership of director of sales Catherine Witherwax.

"It's been our vision for years to open up a Brooklyn office in a perfect location to serve the entire borough, and I'm personally very proud to see the amazing progress we've made as we celebrate the one-year anniversary of the office opening," said Elizabeth Ann Kivlan-Stribling, president of Stribling. "With a spacious, fun location, the office is filled with a great mix of personalities and experiences that contribute to the Stribling culture."

Some of Stribling's standout deals of the past year include setting a new price point record of \$947 per ft. at 225 Eastern Pwy. by agent Jeanne Kempton's, as well as some high-profile rentals, such as Dena Driver's successful rental of a Fort Greene triplex of \$8,500 per month. The firm also has garnered some top listings, including one of the borough's most beautiful townhouses at 36 Garden Place, listed for \$8.25 million, and two amazing loft listings at 55 Berry St. in Williamsburg.

"Our goal from the beginning was to continue Stribling's tradition of hiring exceptional, hardworking agents who do business the right way," said Witherwax, director of sales. "Everyone in the office contributes to our overall collaborative and professional environment which has resulted in an amazing energy and sense of community. Stribling is always looking for exceptional and talented agents who work hard and are honest; after all, the right broker makes all the difference."

Hailing from a diverse set of Brooklyn brokerage offices, including Douglas Elliman, Town, Halstead and Rubicon, Stribling's agents have a strong background in sales and rentals, including a focus on brownstones. Some of Stribling's new agents include Karen Foley, Erica Sullivan and Robert Frye, previously of Douglas Elliman; Emily Fisher, previously of Halstead; Brooke Joslyn, previously of Rubicon Property; and Amanda Hankes, previously a prima ballerina with the New York City Ballet.

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