



KZA Realty brokers three deals in the Bronx totaling 7,020 s/f and \$2.099 million

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According to Kathy Zamechansky, president and owner of KZA Realty Group, Inc. (KZA), her firm brokered commercial real estate deals totaling 7,020 s/f and \$2.099 million.

At Hutch Metro Center Atrium, Zamechansky, broker, and Daniel McVeigh, associate broker of KZA, represented Edward Chiaravalle, a Dunkin Donut's franchisee, in securing a 10-year lease of the 1,500 s/f property for \$675,000. Joseph Kelleher and Josh Gopan of Simone Development represented landlord, Joseph Simone of Simone Development. The Atrium is the newest building to be built in the Hutch Metro Center complex. Chiaravalle's Dunkin Donuts will be joining tenants LA Fitness and the Marriot Hotel.

"Being positioned in an "A" location is a top priority for any Dunkin' Donuts franchise," said Chiaravalle. "Dan McVeigh and Kathy Zamenchansky's of KZA Realty Group's extensive knowledge of real estate in the Bronx was essential in securing a site that met that criteria."

In addition, Zamechansky represented owner Ralph Giordano in the sale of his three-story, \$740,000 building at 1723 Crosby Ave. Ernie Aronis of the Bouklis Group represented the buyer in the acquisition of the 4,420 s/f property.

At 2058 7th Ave., McVeigh represented Habeeb Al-Mansoori of the 123rd Street Deli Corp. in securing a 15-year lease of a 1,100 s/f property, totaling \$684,000. KZA represented both the tenant and the landlord, Raymond Yu of Yuco Management.

"My focus is always on what is best for my clients and these deals will hopefully benefit the Bronx as it continues to strengthen its economic base," said Zamechansky.

KZA is a commercial real estate brokerage and development consulting firm based in New York City. Founded in 1998 by real estate professional Zamechansky, KZA specializes in commercial planning, project management, community and government relations, finance, marketing, and communications. Zamechansky is a member of several community and business organizations in the Bronx and Harlem, including the board of directors of the Bronx Overall Economic Development Corporation, board of governors of the Bronx, the Manhattan Board of Realtors, the board of directors of the New Bronx Chamber of Commerce, the Harlem Business Alliance and the advisory board for the Fund for the Future Women Leaders of the Bronx. In 2009, she was named one of the 25 Most Influential Women by The Bronx Times Reporter and was awarded the Realtor of the Year by the Manhattan North Association of Realtors (BMAR).