



Marcus & Millichap appoints Leonard regional director of NMHG

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Marcus & Millichap Real Estate Investment Services, one of the nation's largest real estate investment services firms, has appointed Christopher Leonard to the position of regional director of the National Multi Housing Group (NMHG). Leonard is based in the Manhattan office and will be focused on expanding NMHG business throughout the United States.

"We are fortunate to attract a great multifamily expert like Chris to the firm," said John Sebree, VP and national director of NMHG. "His many years of experience will help us support NMHG agents throughout the U.S. in expanding the services we deliver to owners. He will also focus on recruiting and developing additional team members and growing the firm's multifamily brand and market position."

Prior to joining Marcus & Millichap, Leonard was a first vice president for CBRE Inc., where he was a leading member of the 12-person New York Institutional Group. He led the disposition of multifamily assets and apartment development sites, while also advising clients throughout the ownership cycle, generating new business and managing junior team members. His responsibilities included providing capital markets solutions to multifamily owners in suburban metropolitan New York and across the country.

During his career, Leonard has participated in transactions valued at over \$5.7 billion, including some of the region's largest apartment and office closings. He received a Bachelor of Arts degree from James Madison University in Harrisonburg, Va.

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