



Professional Profile: Jacqueline Handy 2014

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Name: Jacqueline S. Handy MBA

Title: Sales and Marketing Associate / Client Services

Company: Total Safety Consulting LLC

Location: Bayonne N.J.

Birthplace: Jersey City, N.J.

Education: BA History, New Jersey City University; MBA Wagner College

First job outside of real estate: East Orange Children's Museum

First job in real estate or allied field: Total Safety Consulting LLC

What do you do now and what are you planning for the future? Currently, I am a sales and marketing associate for Total Safety Consulting. I ensure that clients needs are met and that our firm has the appropriate legal documents to continue with projects. I also attend industry related events, maintain our social networking accounts, and research advertising opportunities. I am planning to obtain as many safety certifications as possible to further my career in safety. An additional master's degree and a graduate certificate will fulfill my educational goals. Finally, I would like to publish a book and hold seminars discussing career advancement on a freelance basis.

How do you unwind from a busy day in real estate? Curling up on my sofa with the television remote in hand.

Favorite book or author: "The Jungle" by Upton Sinclair

Favorite movie: "The NeverEnding Story"

Last song you purchased/downloaded? "I found my smile again" by D'Angelo

One word to describe your work environment: Productive

Rules to live by in business: There is no "I" in team, when staff works well together the firm's vision can be realized in a more organized and swift fashion.

If you could invite one person to dinner (living or dead) who would it be and where would you go?

Cathy Hughes - Cipriani Club 55 located at 55 Wall St., N.Y.C.

What is your dream job? Senior level project manager, public speaker, author, and MET museum board of directors; simultaneously.