



## **05-06-2014 - REBNY's coveted Ingenious Deal of the Year awards revealed this spring**

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New York City's commercial real estate community is eagerly anticipating The Real Estate Board of New York's (REBNY) coveted Ingenious Deal of the Year awards this spring after a year of ground-breaking transactions. The powerhouse nominees have been announced for this year's awards, which highlight the year's most ingenious and creative sale, lease or finance deals. The awards will be presented at the Sales Brokers Committee Cocktail Party on May 6, 2014 at the 101 Club.

The nominees for 2013's Most Ingenious Deals are:

### **SALE**

"From Gas to Grass - 239 Tenth Avenue"

Brokers: Massey Knakal Realty Services - Brock Emmetsberger, James P. Nelson

"The Bowery Portfolio - 284, 280, 276, 262, 221, 219, 105, 103, 88, 85 & 83 Bowery"

Brokers: Massey Knakal Realty Services - Michael A. Azarian, John F. Ciraulo

"The Long Route to the Obvious Buyer - World Financial Center: One North End Avenue"

Broker: Newmark Grubb Knight Frank - James Kuhn

"Arranging the Perfect Marriage: The Long-Term Triple Net Lease of 75 Rockefeller Plaza "

Brokers: Cushman & Wakefield - Bruce Mosler, Michael Rotchford; Avison Young - Arthur Mirante

"Jumpstarting the Future: Coach Buys in to Hudson Yards - South Tower"

Brokers: CBRE, Inc. - Mary Ann Tighe, Gregory Tosko

"Sell High, Buy Low: Powerful Real Estate Therapy For A Non-Profit - 149 E. 78th Street"

Brokers: Eastern Consolidated - Ben Tapper, Marion Jones, Brian Ezratty

"Air Equal to Land: The Sale of Air Rights from 520 Park Avenue"

Brokers: Tenantwise, Inc. - M. Myers Mermel, Caroline McLain

"Sale of the Ground Lessor's Position at 625 Madison Avenue"

Brokers: Cushman & Wakefield - Brian Corcoran, Helen Hwang, Steven Kohn

### **LEASE**

"Expanded Service & Reduced Fares - MNR Arrives on Schedule at the Graybar Building - 420 Lexington Avenue"

Brokers: Cushman & Wakefield - Josh Kuriloff, Louis Wolfowitz

"MakerBot Industries, Brooklyn, NY - Industry City, 148 39th St., 241 37th St. & 147 37th St."

Broker: Cushman & Wakefield - Glenn Markman

"The Grandest Gambit Ever: Realizing a 21st Century Citi - 388-390 Greenwich St."

Brokers: CBRE, Inc. - Robert Alexander, Michael Geoghegan, Andrew Sussman

"Engineering a Performance-Driven Transaction for Porsche - 711 Eleventh Avenue"

Broker: Newmark Grubb Knight Frank - Brian G. Goldman

"The Improbable Master Lease of the Retail Spaces at 650 Fifth Avenue"

Broker: Cushman & Wakefield - David A. Green

"Against the Odds - Brookfield Place: 225 Liberty Street"

Brokers: Studley - David Goldstein, Jarod Stern, Ken Ruderman

"Eye of the Beholder: A 21st Century Home for the World's Largest Beauty Company - 10 Hudson Yards"

Brokers: CBRE, Inc. - Stephen Siegel, Michael Geoghegan, Lauren Crowley Corrinet

"A Homegrown Brooklyn Tenant Grows & Stays in Brooklyn - 55 Water Street"

Brokers: Retail Strategies - Mark Finkelstein; SCG-Retail LLC - Chase Welles

#### FINANCE

"70 Pine Street Conversion Financing"

Brokers: The Singer & Bassuk Organization - Andrew J. Singer, Kathleen McSharry

"The submissions this year are a unique mix of innovative deals, and as always our judges will have their work cut out for them to decide who will receive first, second and third-place prizes," said Steven Spinola, REBNY President. "We wish the nominees the best of luck and thank our members for their outstanding submissions. We look forward to an exciting contest again this year."

Winners will be judged in the categories of sales, leasing, and finance by a panel of industry leaders. The honors are presented to the dealmakers that demonstrate the most ingenuity, creativity and professional skill.

The Henry Hart Rice Award, which memorializes Henry Hart Rice, a Most Ingenious Deal of the Year Award winner and five-time Robert T. Lawrence Award recipient, will be presented to the first-place winner. The Robert T. Lawrence Award is the second place award and the Edward S. Gordon Award is the third place award.

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