



## **Evergreen introduces new department to speed up real estate insurance approvals**

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According to Izzy Green, president of Evergreen Insurance & Risk Management, a company that specializes in real estate insurance, has created a new department to reduce the time it normally takes to get an insurance policy approved.

Evergreen also appointed one of the firm's top agents, Rafi Lehmann, to head the company's new HiPriority HP! Department.

The new department relies on a sophisticated program developed by Evergreen that allows the company to rush accounts that require a quick turnover in less than 24 to 48 hours.

"Most clients need insurance at the 11th hour, whether for a bank closing, refinance, new purchase or even re-shopping an existing policy," said Evergreen president Izzy Green.

"We knew there was a better way to get clients approved much faster by insurance carriers," added Lehmann, who explained that Evergreen enters clients' information into their MasterPolicy as an HP! Account which constantly monitors the accounts.

"We also work very closely with underwriters to keep the HP! Accounts a high priority," added Lehmann.

Since launching the new system this month, Green said Evergreen has seen great success. "Every account that comes in and qualifies as an HP! Account is delivered with lightning speed," added Green. "We closed one deal in less than a half hour and satisfied the bank with a certificate of insurance."

According to Green, mortgage brokers in particular like this new HP! Department since insurance is "often overlooked" on a new real estate purchase until the last minute.

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