



Janet Bortz, Vice President - The Kislak Co., Inc.

March 25, 2008 - Spotlights

Name: Janet Bortz

Title: Vice President

Company: The Kislak Company, Inc.

Location: Woodbridge, N.J.

Birthplace: New City, N.Y.

Family: Married with 2 sons

College: SUNY Albany, BS in Business; Fordham University, MBA

First job outside of real estate: Dale Carnegie Institute in New York, N.Y.

First job in real estate or allied field: Sales for a real estate developer

What do you do now and what are you planning for the future? The Kislak Company Inc. is a dominant investment sales company serving the multifamily and retail markets. Established in 1906, Kislak's market leadership position and longevity are due to its ability to offer clients a personalized, hands-on approach, coupled with the unrivaled expertise of its long-tenured team of professionals, Kislak's client base includes individual investors and owners, partnerships, financial institutions and REITs. The firm provides comprehensive market coverage throughout N.J., N.Y., Penn., Va., Conn. and Del. We are expanding our sales force and geographical coverage to include more states.

Hobbies: Golf, tennis, bridge, gardening

Person you admire most (outside of family): Thomas Jefferson, Bill Gates and Condoleezza Rice

Keys to success: Hard work, persistence and a sense of humor

If you had to choose another vocation what would it be? Landscape architect

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