



Zachary Felson, Associate - National Multi-Housing Group / Marcus & Millichap

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Name: Zachary Felson

Title: Associate, National Multi-Housing Group

Company: Marcus & Millichap Real Estate Investment Services

Location: 16 Court St., Fl. 2A, Brooklyn, NY 11241

Birthplace: San Francisco, Calif.

Family: All on the West Coast

College: University of Texas

First job outside of real estate: Working for a state senator at the Texas Capitol

First job in real estate or allied field: Working for a property management/development group in Northern California

What do you do now and what are you planning for the future? My team and I focus on representing sellers exclusively on the sale of apartment, mixed use and retail properties in the north Brooklyn marketplace. Our goal is to continue to be an asset to our clients and be the most knowledgeable brokers in this marketplace while expanding our presence throughout Brooklyn and the five boroughs.

Hobbies: Skiing, golf, running, investing in real estate, travel

Person you admire most (outside of family): Joe Montana. Growing up in the Bay area, I had the pleasure of watching this legend. He led comeback after comeback, against the odds.

Keys to success: Hard work ethic and honesty with clients and co-workers

If you had to choose another vocation what would it be? Criminal defense attorney. I have always enjoyed law and believe the job would be rewarding.

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