



David Schiller, Pyramid Brokerage Company

December 23, 2013 - Spotlights

What was your most notable project, deal or transaction in 2013?

Winthrop Realty Trust was challenged to meet Ingram Micro's requirements (200,000 s/f) to remain in Amherst, including adding parking for new employees economically, without adversely impacting neighbors. I was engaged by Winthrop to represent its interests to retain the tenant and expand the site.

Winthrop's expert development staff worked with a team including Sean Hopkins Esq., Rob Pidani (Nussbaumer & Clarke Engineering), and Frank Brzezinski as landscape architect. The team achieved a sensitive, elegant, engineered solution in cooperation with the neighbors and the Town of Amherst to accommodate the tenant's requirement for the renewal and protect the neighbors' interests.

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