



Gilda Perez-Alvarado, Jones Lang LaSalle Hotels

December 23, 2013 - Spotlights

What was your greatest professional accomplishment in 2013?

My promotion to executive vice president in full service investment sales, making me the most senior female transactions professional in the hotels and hospitality group.

What was your most notable project, deal or transaction in 2013?

The successful execution of several high profile transactions, including the sale of the InterContinental New Orleans, and the on-going transaction process of the InterContinental New York Barclay.

What are your predictions for commercial real estate in 2014?

I expect for the market to remain at or above liquidity levels seen in 2013. The investor and lender pool is becoming wider and more global every day, especially for key investment markets such as New York, San Francisco, Los Angeles and Washington D.C.

What are your resolutions for 2014?

Continue to provide exceptional client service and bring added value to all transactions by leveraging our unmatched global platform.