



Mehmet Sengulen, Grassi & Co.

December 23, 2013 - Spotlights

What was your greatest professional accomplishment in 2013?

I became an audit partner at Grassi and Co. This has been the ultimate goal in my career for the last 12 years. Grassi and Co. now becomes my home and the platform to launch the next and final stage of my professional life.

What was your most notable project, deal or transaction in 2013?

In 2013, in my prior firm, I was instrumental in connecting the dots across service lines of international tax experts and my client to conduct a principal company structure project for a global manufacturer with over \$2 billion in annual sales. This project, which is currently in the final stages of implementation, has brought in \$1.8 million in fees to my former firm and will generate future tax savings of over \$190 million dollars to my former client.

What are your predictions for commercial real estate in 2014?

With U.S. businesses expanding once again and foreign investment into the U.S. at an all-time high, I see a bright future ahead for commercial real estate in 2014.

What are your resolutions for 2014?

I will be very active in the NY market place in 2014. My resolution is to expand the reach of my firm in NY Metro while creating real tangible value to my clients and their businesses during our interactions. It is an exciting time out there and my goal is to make sure my clients recognize the highest level of benefits from opportunities that exist in their industries.

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