



Signature Bank adds three private client banking teams to network

November 25, 2013 - New York City

Signature Bank has added three private client banking teams to its network. To date, 10 private client banking teams have joined Signature Bank.

Darren Kay was named group director and senior VP, and will lead a new team from the bank's office at 2 Penn Plaza in Manhattan. Kay, with 15 years of experience, most recently served as market sales executive-senior VP at Capital One Bank in midtown Manhattan. In this role, he and his team members, who have worked together for five years and are also joining Signature Bank, all focused on business banking. Prior, Kay was a business banker for several years at Bank of America, also in Manhattan.

Natalie Krisztin, formerly senior business banker working with Kay, was named associate group director and VP at Signature Bank while Rebeca Vargas and Jason Lasky, previously sales support specialists, will both serve as senior client associates. Krisztin spent a decade at Capital One Bank and predecessor North Fork Bank, serving in various commercial banking roles while Vargas was there for 13 years and Lasky nine. In their roles as business bankers and support professionals, the team catered to professional services entities and real estate management firms, among other areas.

David Artis' team joins Signature Bank from HSBC's branch at 550 Broadway in the SoHo area, and will be based in the bank's Union Sq. office. Artis, group director and senior VP, was senior branch manager for seven years before joining Signature Bank. With a career encompassing 33 years of banking expertise, Artis had spent 25 years at Chase as a branch manager in New York City. Daniel Topple and Richard Wang were each named associate group directors for Artis' team. Topple was previously a senior premier relationship manager with Artis at that same branch. Previously, he was with First Republic as a branch manager and business development manager. Wang was a business relationship manager for five years at the 235 Canal St. branch in Manhattan.

He previously worked in business banking roles at both North Fork Bank and Wells Fargo Bank. Carmen Beltre will serve as senior client associate on Artis' team. With 26 years dedicated to banking, Beltre spent more than 12 years at HSBC in New York City as a branch service manager, dedicated to customer service.

Brian Mazzotta was also appointed group director and senior VP, joining from Capital One Bank in Melville, where he served as VP - business banking. Mazzotta, with 10 years of related financial services experience, and his team, will join the Signature Bank Hauppauge private client banking office. Before spending several years with Capital One Bank, Mazzotta was VP-business banking at both Bank of America and JPMorgan Chase. Joining Mazzotta's team are associate group directors Dawn Arrasate and Michael Pollman as well as senior client associate Pat Magri. Arrasate is a banking veteran, having spent 26 years at Capital One Bank and predecessor North Fork Bank in a

range of commercial banking roles, including most recently, branch manager in southern Long Island. Pollman, with a banking career spanning nearly 30 years, was VP and senior branch manager at Capital One Bank in Smithtown. Prior, he spent 20 years at HSBC as assistant manager, branch manager and relationship manager. Magri spent more than 12 years at Capital One Bank in various roles, the latest being area VP and branch manager at the Center Moriches branch.

"These team appointments validate what we have been stating about the strength of our pipeline for attracting new talent," commented Joseph J. DePaolo, President and Chief Executive Officer at Signature Bank. "The latest additions are a direct and diverse representation of the current market transformation. While the mega banks continue to undergo organizational changes and evolve their strategies, we remain focused on attracting veteran bankers who can execute the single-point-of-contact relationship banking approach for which Signature Bank has become known. "To date, in 2013, we have capitalized on these market opportunities by appointing 10 new teams. We are pleased to bring all this new talent to our franchise, and will continue to take advantage of the disarray within the metro New York-area banking landscape by identifying veteran bankers whose priorities are a commitment to client care and attention," DePaolo said.

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