



HFF names Scandalios co-head of the New York office

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According to HFF, senior managing director Andrew Scandalios has been appointed head of the local investment sales teams, and will assume the role of office head alongside senior managing director Michael Tepedino, who oversees the debt and equity placement teams.

Scandalios has 23 years of experience in the industry and since joining HFF in 2001 he has closed \$19 billion of commercial real estate sales for multi-housing, office, retail, hotel, land and industrial transactions in the area.

"This change is part of the New York office succession plan to provide growth opportunities to our valued employees and continue to provide 'best-in-class' service throughout our multiple business lines," said Mike Tepedino, senior managing director and co-head of HFF's New York office.

"Andrew has done a remarkable job building the New York investment sales practice for HFF New York over the past three years as our volume and market share has grown at a significant rate. Since 2010, HFF's investment sales volume in the New York City/Northern New Jersey region is up nearly 600 percent, a truly extraordinary accomplishment, and we have every expectation that under his leadership we will continue our rapid expansion in the NYC area," said Tepedino.

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