



Alan Hastings, Owner - Hastings Cohn Real Estate

March 25, 2008 - Upstate New York

Name: Alan Hastings

Title: Owner

Company: Hastings Cohn Real Estate

Location: Buffalo, NY

Birthplace and year: Providence, RI, 1956

Family: Wife, Angela; children: Olivia and Cole

College: State University of N.Y. College at Buffalo

First job outside of real estate: Market research

First job in real estate or allied field: Real estate sales

What do you do now and what are you planning for the future? Investment, retail, office, warehouse and land sales and leasing in upstate New York. Growing the office and professionally serving our clients.

Hobbies: Golf, music, travel

Favorite book: "One Flew Over the Cuckoo's Nest"

Favorite movie: "Good Fellas"

Person you admire most (outside of family): Donald Trump

Keys to success: Being aware of clients' needs and discovering new opportunities for them.

If you had to choose another vocation what would it be? Rock star

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