



Professional Profile: Ryan Smith, 2013

November 12, 2013 - Design / Build

Name: Ryan Smith

Title: Director of Business Development

Company: Trinity Building + Construction Management Corp

Location: Wilmington, Mass.

Birthplace: Berkeley, Calif.

Education: BS Construction Management / BA Business Administration Washington State University

First job outside of real estate: Fundraiser for WSU

First job in real estate or allied field: Project engineer for a general contractor

What do you do now and what are you planning for the future? I am currently working on rolling out Trinity's business development plan for 2014. We will continue to grow our retail and hospitality business as well as building our portfolio in the Corporate and Institutional markets.

How do you unwind from a busy day in construction management? Playing guitar and piano with my daughter.

Favorite book or author: "On the Road" by Jack Kerouac

Favorite movie: "Shawshank Redemption"

Last song you purchased/downloaded? "Bermuda Highway," My Morning Jacket

One word to describe your work environment: Open and collaborative

Rules to live by in business: Help everyone and know your audience.

If you could invite one person to dinner (living or dead) who would it be and where would you go?

Abraham Lincoln / Gramercy Tavern.

What is your dream job? Play in a band.