



## Professional Profile: Jovanna Little, 2013

October 07, 2013 - Long Island

Name: Jovanna Little

Title: NYS Licensed Real Estate Salesperson

Company: Zere Real Estate Services, Inc.

Location: 2127 Lakeland Ave., Suite 2, Ronkonkoma, N.Y. 11779

Birthplace: Brooklyn, N.Y.

Education: Stony Brook University - Master of Science in Management and Policy, 1999; Master of Science in Health Technology and Management, 1993; Advanced Management Certificate, 1992; St. John's University - bachelor of science in Medical Technology, 1980; The American Real Estate School, Hauppauge, NY - NYS Real Estate Salesperson Course, Notary Public Course and Title Closer Course, 2013; CFRE International, Alexandria, VA - Certified Fund Raising Executive (CFRE), 2005; Long Island University, C.W. POST/AFP Long Island Chapter, Brookville, NY; Certificate in Development, Philanthropy and Fundraising Management, 2004; and the American Society of Clinical Pathologists, Chicago, IL - Board Registered Specialist in Hematology, 1992, Board Registered Technologist in Hematology, 1990.

First job outside of real estate: Not-for-profit CEO and certified fundraising executive

First job in real estate or allied field: Zere Real Estate Services, Inc.

What do you do now and what are you planning for the future? I am currently working in commercial sales and leasing. I am excited to be involved in commercial rooftop solar leasing and sales and am very interested in the role that energy companies will have in the future commercial real estate marketplace. I'm also planning on working more closely with the medical and not-for-profit communities, since I have a wealth of expertise in those areas.

How do you unwind from a busy day in real estate? By cooking, listening to music, shopping, watching movies and spending time playing with my Yorkshire Terrier.

Favorite book or author: Right now it's "Beating Obamacare" by Betsy McCaughey, Ph.D.

Favorite movie: I don't have one favorite.

Last song you purchased/downloaded? "Desert Rain" by Edward Maya.

One word to describe your work environment: Family

Rules to live by in business: Be honest, work hard, continue to learn, network, be a mentor and have fun.

What is your dream job? All of the jobs I have held have been dream jobs. As you grow older you gain different skills and interests and

