



Professional Profile: Jimmy Carchietta, 2013

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Name: Jimmy Carchietta LEED AP+BD&C

Title: Founder, CEO

Company: The Cotocon Group

Location: New York

Birthplace: Bronx

Education: SUNY Farmingdale

First job outside of real estate: Laborer, working in family construction company.

What do you do now and what are you planning for the future? I'm a hands on Executive leader at my green building consulting firm, which advises building owners, managers and developers how to find that "Cash Machine" in their building. We lead them to Incentives, Rebates and LEED Certification through our proven streamlined path. Our future lies in providing standards for making green building construction and operations financially feasible, cost effective and for no additional cost.

Favorite book or author: "The Greatest Salesman In The World" by Og Mandino

Last song you purchased/downloaded? "Sweet Home Alabama" by Kid Rock

One word to describe your work environment: It's impossible to describe - everyday something new exciting and adventurous always seems to arise.

Rules to live by in business: Focused and disciplined behavior

If you could invite one person to dinner (living or dead) who would it be and where would you go?

Steve Jobs and we would go to the "Big Green Apple" aka NYC

What is your dream job? I'm living it.

How do you unwind from a busy day in real estate? Do you really want to know the answer...

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