



Professional Profile: Howard Cross, 2013

September 23, 2013 - New York City

Name: Howard Cross

Title: Senior Vice President

Company: Cresa New York

Location: New York, N.Y.

Birthplace: Huntsville, Alabama

Education: University of Alabama

First job outside of real estate: Football player for New York Giants

First job in real estate or allied field: CB Richard Ellis in New Jersey

What do you do now and what are you planning for the future? Currently a tenant rep broker. My future goal is to help in the continued growth of Cresa New York.

How do you unwind from a busy day in real estate? Spending time with my kidsâ€”coaching them and playing golf with themâ€”not to mention enjoying my wife's great cooking.

Favorite book or author: My favorite book is "The Bible" and my favorite author is James Patterson.

Favorite movie: "Braveheart"

Last song you downloaded? The last song I listened to on line was "I Believe" by Brooks & Dunn.

One word to describe your work environment: Dynamic

Rules to live by in business: I have three rules to live by in business: 1. Always protect your first gift. The first gift anyone ever gave you was your name. 2. Always do what you say you are going to do. 3. Always treat people the way you want to be treated.

If you could invite one person to dinner (living or dead) who would it be and where would you go? Dr. Martin Luther King, Jr. I would invite him to dinner on Oprah's TV show to talk with him about his views of how far his dream has come.