



## Professional Profile: Michael Hoffenberg, 2013

June 24, 2013 - New York City

Name: Michael Hoffenberg

Title: Founder & Managing Principal

Company: Trevian Capital

Location: New York, N.Y. and Chicago, IL

Birthplace: Evanston, IL

Education: New York University, M.S. in Real Estate & Finance and Indiana University, B.S. in Real Estate & Finance at the Kelley School of Business

First job outside of real estate: Summer tennis instructor

First job in real estate or allied field: Mortgage banker/broker

What do you do now and what are you planning for the future? Trevian Capital is a direct lender that provides flexible and reliable short-term bridge loans for commercial real estate opportunities nationwide with a focus east of the Rockies (specifically the New York Metro market and the Midwest). We provide quick financing for acquisitions, re-financings and re-capitalizations on the following types of transactions: Time constrained, bridge to stabilization, discounted payoffs, note financing, opportunistic purchase, partnership buyout, a "story" deal and bridge to Fannie/Freddie/FHA. Trevian Capital plans to become the preferred middle market bridge lender east of the Rockies for situational and/or time of the essence financing needs.

How do you unwind from a busy day in real estate? Nothing better than an hour or two of pick-up basketball.

Favorite book or author: Michael Lewis

Favorite movie: "Good Will Hunting"

Last song you downloaded? "Yellow Ledbetter" - Pearl Jam

One word to describe your work environment: Entrepreneurial

Rules to live by in business: The harder you work, the luckier you get.

If you could invite one person to dinner (living or dead) who would it be and where would you go? John F. Kennedy. I would let him pick the restaurant.

What is your dream job? Point Guard in the NBA